



From October 2022 issue: Honeycrisp nearing harvest at Ridgetop Orchards in Fishertown, Pennsylvania. Photo by TJ Mullinax/Good Fruit Grower.

2023–2024 Buyers' Guide

INDUSTRY DIRECTORY FOR ORCHARDISTS AND VINEYARDISTS

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Volm Companies has provided the fruit industry with the latest packing equipment and packaging for over 65 years.

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From March 15, 2023 issue: A solar panel installation on a CA storage facility in Deerfield, Michigan. Photo by TJ Mullinax/Good Fruit Grower.

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TECHNOLOGY SOLUTIONS

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sales@birdcontrolgroup.com

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Bird Gard has helped thousands of farmers prevent bird damage and most see a positive ROI in the first year! Check out our crop loss calculator to see how much you could save.

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6840 Mays Rd., Duncan, BC,
Canada V9L 6A6

International/Canada: 250-210-2015

ERIC MACGREGOR

emacgregor@versatilerefrigeration.com

Versatile Refrigeration has developed proven and reliable expertise in the installation of secondary refrigeration systems that replace highly toxic traditional ammonia and freon refrigeration. New or retrofitting CA projects are welcome. Versatile Refrigeration does provide design, planning, installation, and maintenance for a wide range of process cold storage and freezer applications.

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www.systemswest.us

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www.systemswest.us

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See ad on
Page 36

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shiflettsinc@shiflettsinc.com

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ROB MATSON, VP PROJECTS

Shiflett's Inc. (established in 1973) is the Northwest leader in controlled atmosphere applications from system design through on-site training, including sales and service.

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509-884-1540, FAX 509-844-0619

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USA: 509-969-4577

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NITROGEN GENERATION EQUIPMENT

Shiflett's Inc.

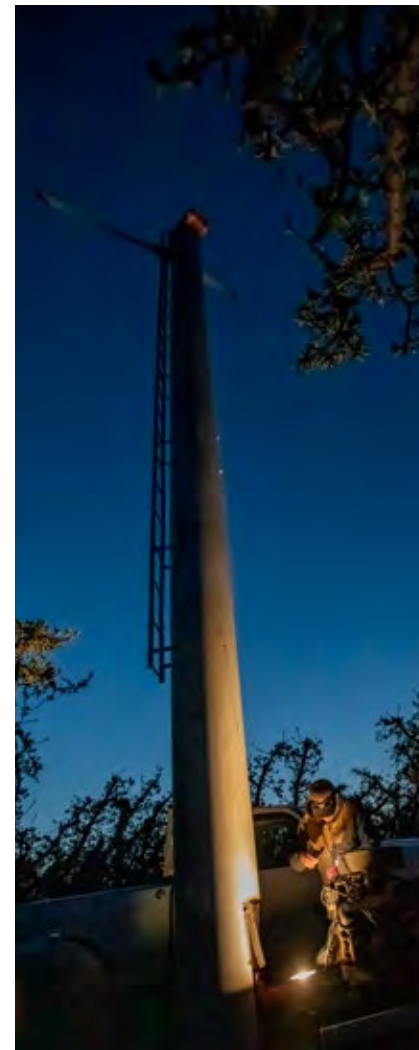
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From March 15, 2023 issue: Wind machine maintenance near Yakima, Washington. Photo by TJ Mullinax/Good Fruit Grower.

EQUIPMENT

ACCESSORIES

Gripple Inc.

1611 Emily Lane, Aurora, IL 60502
630-406-0600, 1-866-474-7753

grippleinc@gripple.com

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Manufacturer of fast, easy, time-saving Joiners / Tensioners for trellis wire repair, end post bracing & anchoring, and shade structure support.

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Page 19

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www.diamondkgypsum.com

KRIS ALLRED, CEO

Kris@diamondkgypsum.com

Diamond K Gypsum is the industry leader in solution grade gypsum, sulfate of potash and other key specialty crop nutrients.

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Balchem Plant Nutrition

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balchem.com/plant-nutrition

Balchem Plant Nutrition provides amino acid chelated nutrients for superior bioavailability to plants. Powerful solutions, driven by science.

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2300 East Zillah Drive, Zillah, WA 98953
509-853-6600

soilcraft1@gmail.com

Soilcraft offers crop advice, consultation, and sells nutrition products, biological soil amendment products and organic products. We use and test all products we offer on our own farm. We advocate the use of a more Biological approach to Agriculture rather than the conventional norm. Our passion is helping growers learn how to increase crop quality and mitigate pest and disease through nutrition and fertility management.

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KRIS ALLRED, CEO

Kris@diamondkgypsum.com

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2935 S. Koke Mill Road Springfield, IL 62711

217-547-5801

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Ph: (435) 896-8870 Fax: (435) 896-8893

www.diamondkgypsum.com

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Balchem Plant Nutrition

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(845) 326-5600

balchem.com/plant-nutrition

Balchem Plant Nutrition provides amino acid chelated nutrients for superior bioavailability to plants. Powerful solutions, driven by science.

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Soilcraft offers crop advice, consultation, and sells nutrition products, biological soil amendment products and organic products. We use and test all products we offer on our own farm. We advocate the use of a more Biological approach to Agriculture rather than the conventional norm. Our passion is helping growers learn how to increase crop quality and mitigate pest and disease through nutrition and fertility management.

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From May 1, 2023 issue: A high-yield vineyard system in Oregon's Willamette Valley. Photo by TJ Mullinax/Good Fruit Grower.

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From March 1, 2023 issue: Harvesting Lady Apples in Washington's Yakima Valley. Photo by Ross Courtney/Good Fruit Grower.

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From March 15, 2022 issue: Overhead cooling in a Gala orchard near Prosser, Washington. Photo by TJ Mullinax/Good Fruit Grower.

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From October 2022 issue: An airblast sprayer demonstration at Washington State University's Prosser research vineyard. Photo by Kate Pregelmann/Good Fruit Grower.

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superior@sfequip.com

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A division of Superior Fruit Equipment. Vaca Shears is one of the oldest and most respected names in fruit pruning equipment. In continuous production since 1910.

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Fanno Saws for professional orchard, vine and landscape use. A division of Superior Fruit Equipment. Made in the USA since 1920.

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superior@sfequip.com

www.hickokloppers.com

Hickok pruning loppers for professional orchard, vine and landscape use. A division of Superior Fruit Equipment. Made in the USA since 1920.

Wafler Nursery

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315-594-2399, 877-397-0874

info@waflernursery.com

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Specializing in quality apple and pear trees on dwarf and semi-dwarf rootstocks. Also, carries Pica hand pruners and orchard training supplies.

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FAX 209-726-7276

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From May 15, 2023 issue: A trellised row of Early Robin cherries bloom in April near Benton City, Washington. Photo by Ross Courtney/Good Fruit Grower.

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OBC Northwest, Inc.

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503-266-2021, 503-266-6837 fax
800-477-4744

obc@obcnw.com

www.obcnw.com

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www.jimssupply.com

Jim's Supply Co. is the leading manufacturer and provider of trellising materials. In addition, we offer a wide range of field supplies. Family-owned since 1959.

See ad on Page 36

OBC Northwest, Inc.

1076 SW Berg Pkwy
Canby, OR 97013
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ryant@oregonwire.co

www.oregonwire.co

Oregon Wire is your one-stop shop for premium trellis systems and supplies for all your growing needs.

See ad on Page 15

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frontdesk@evansmfgco.com

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Wafler Nursery

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315-594-2399, 877-397-0874

info@waflernursery.com

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630-406-0600, 1-866-474-7753

grippleinc@gripple.com

www.gripple.com

Manufacturer of fast, easy, time-saving Joiners / Tensioners for trellis wire repair, end post bracing & anchoring, and shade structure support.

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559-276-7021
www.alliedgrapegrowers.org
contactus@alliedgrapegrowers.org

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1121 L St., Suite 304,
Sacramento, CA 95814
916-379-8995
www.cawg.org
info@cawg.org

CALIFORNIA CANNING PEACH ASSOCIATION

2600 River Plaza Drive, Suite #200,
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916-925-9131, FAX 916-925-9030
www.calpeach.com
ccpa@calpeach.com

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ccof@ccof.org

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www.calcherry.com
info@calcherry.com

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www.calpear.com
info@calpear.com

CALIFORNIA STATE UNIVERSITY, FRESNO

Jordan College of Agricultural
Sciences and Technology
2415 E. San Ramon, MS AS79,
Fresno, CA 93740
559-278-2061, FAX 559-278-4496
fresnostate.edu/jcast/

CHERRY INSTITUTE, C/O WASHINGTON STATE FRUIT COMMISSION

105 S. 18th St., Suite 205,
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509-453-4837, FAX 509-453-4880
www.nwcherries.com
stonefruit.wastatefruit.com

CHERRY MARKETING INSTITUTE

12800 Escanaba Drive, Suite A,
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www.choosecherries.com
info@choosecherries.com

CLEMSON UNIVERSITY

College of Agriculture, Forestry and
Life Sciences Department of Horticulture
Clemson, SC 29634-0319
864-656-3013
www.clemson.edu/cafls/

COLORADO STATE UNIVERSITY

Department of Horticulture and
Landscape Architecture
Colorado State University
601 S. Howes St., 4th Floor,
Fort Collins, CO 80523-1101
970-491-7019, FAX 970-491-7745
agsci.colostate.edu/hortla

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www.lof.cce.cornell.edu
CCE, Wayne County, Newark, NY
315-331-8415
ccewayne.org
CCE, Niagara County, Lockport, NY
716-433-8839
cceniagaracounty.org
CCE Ulster County, Kingston, NY
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ulster.cce.cornell.edu
Lake Erie Regional Grape Program
Portland, NY
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www.lergp.cce.cornell.edu
Finger Lakes Grape Program
Penn Yan, NY
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559-226-6330, FAX 559-222-8326
www.cafreshfruit.org

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503-652-9720, FAX 503-652-9721

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509-853-3520, 800-487-9946
www.goodfruit.com
getit@goodfruit.com

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www.goodfruit.com/es

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www.idahoapples.com

IDAHO CHERRY COMMISSION

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Bloomington, IL 61701
309-557-2155
www.specialtygrowers.org
contact@illinoispecialty.org

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West Lafayette, IN 47907-2010
765-496-3842, FAX 765-494-7953
www.indianawines.org
iwgc@purdue.edu

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(formerly Produce Marketing Association)
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Washington, DC 20006
202-303-3400
www.freshproduce.com

INTERNATIONAL FRUIT TREE ASSOCIATION

6601 W. Deschutes Ave., Ste. C-2
Kennewick, WA 99336
509-585-5460
www.ifruittree.org
info@ifruittree.org

IOWA STATE UNIVERSITY

Department of Horticulture
515-294-3718, FAX 515-294-0730
www.hort.iastate.edu
iles@iastate.edu

KENTUCKY STATE HORTICULTURAL SOCIETY

P.O. Box 469, Princeton, KY 42445-0469
859-257-5685
www.kyhort.org
jstrang@uky.edu

LIVERMORE VALLEY WINE GROWERS ASSOCIATION

3585 Greenville Rd., Suite 4,
Livermore, CA 94550
925-447-9463, FAX 925-447-0433
www.lvwine.org

MCGILL UNIVERSITY

Department of Plant Science
Ste. Anne de Bellevue, QC H9X 3V9
Canada
514-398-7773, FAX 514-398-7990
www.mcgill.ca/plant
info.macdonald@mcgill.ca

THE MARKETING ASSOCIATION

2900 Euclid Ave., Wenatchee, WA 98801
509-664-5150, FAX 509-662-5842

MICHIGAN STATE HORTICULTURAL SOCIETY

7087 E. Napier Ave.,
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269-252-5461
mihortsociety.com

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Southwest Michigan Research
and Extension, Benton Harbor, MI
269-944-1477
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canr.msu.edu/grand_traverse/index

Oceana County, Hart, MI
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Van Buren County, Paw Paw, MI 49079
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canr.msu.edu/van_buren/index

NAPA COUNTY FARM BUREAU

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707-224-5403
www.napafarmbureau.org
info@napafarmbureau.org

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info@napagrowers.org

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National Clean Plant Network-
Fruit Trees
24106 North Bunn Rd.,
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509-786-9377, FAX 509-786-9370
nationalcleanplantnetwork.org/fruit-trees

NEW MEXICO STATE UNIVERSITY

Plant and Environmental Sciences
Las Cruces, NM 88003-8003
575-646-3405, FAX 575-646-6041
www.aces.nmsu.edu/pes

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College of Agriculture & Life Sciences
Department of Horticultural Science
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509-784-0357

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509-453-4837, FAX 509-453-4880
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NORTHWEST FRUIT EXPORTERS

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509-453-3193
nfe@nwhort.org

NORTHWEST HORTICULTURAL COUNCIL

105 S. 18th St., Suite 105,
Yakima, WA 98901
509-453-3193
www.nwhort.org
general@nwhort.org

NORTHWEST MICHIGAN HORTICULTURAL RESEARCH CENTER

6686 S. Center Highway,
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<https://www.canr.msu.edu/nwmihort>
nwmihort@msu.edu

THE OHIO STATE UNIVERSITY

Horticulture and Crop Science
Columbus, OH 43210
614-292-2001
hcs.osu.edu

OKANOGAN HORTICULTURAL ASSOCIATION

50 Sylvester Rd.,
Tonasket, WA 98855
Dan McCarthy, cell: 509-322-1286

OREGON HORTICULTURAL SOCIETY

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ohs@wvi.com

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Hood River County,
Hood River, OR
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<https://extension.oregonstate.edu/hoodriver>
Southern Oregon Research
and Extension Center
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<https://extension.oregonstate.edu/umatilla>
Wasco County, The Dalles, OR
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<https://extension.oregonstate.edu/wasco>
Yamhill County, McMinnville, OR
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<https://extension.oregonstate.edu/yamhill>

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10570 SE Washington St, Suite 202
Portland, OR 97216
503-274-5458
www.osweetcherry.org

ORGANIC BC

formerly Certified Organic
Associations of BC
202-3002 32nd Ave,
Vernon BC Canada V1T 2L7
250 260-4429
organicbc.org
info@organicbc.org

PACIFIC AGRI-FOOD RESEARCH CENTRE

Agriculture and Agri-Food Canada/
Agriculture et Agroalimentaire Canada
Box 5000, 4200 Highway 97,
Summerland, BC V0H 1Z0 Canada
250-494-7711
6947 No. 7 Highway, P.O. Box 1000,
Agassiz, BC V0M 1A2 Canada
604-796-6100, FAX 604-796-0359
agriculture.canada.ca/en/contact/regional-offices

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susan@eatcannedpears.com

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www.usapears.com

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Department of Plantscience
University Park, PA 16802
814-865-2571
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<https://fruitsandveggies.org/>

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Horticulture and Landscape Architecture
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ag.purdue.edu/department/hla

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Department of Agricultural,
Food & Resource Economics
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New Brunswick, NJ 08901
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www.dafre.rutgers.edu

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Santa Rosa, CA 95401
707-522-5860
www.sonomawinegrape.org
info@sonomawinegrape.org

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Department of Horticulture
316 Plant Sciences Building
Fayetteville, AR 72701
479-575-2603, FAX 479-575-8619
<https://horticulture.uark.edu/>

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530-752-1703
www.plantsciences.ucdavis.edu/
UC Fruit & Nut Research & Information Center
530-752-1011
<http://fruitsandnuts.ucdavis.edu/>
UC Postharvest Technology Research and Information Center
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Fresno County, Fresno, CA
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<http://cemarin.ucanr.edu/>
Merced County, Merced, CA
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<http://cemonterey.ucanr.edu/>
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<http://cesanbenito.ucanr.edu/>
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San Luis Obispo County San Luis Obispo, CA
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Stanislaus County, Modesto, CA
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<http://cestanislaus.ucanr.edu/>
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<http://cesutter.ucanr.edu/>
Tulare County, Tulare, CA
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<http://cetulare.ucanr.edu/>

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College of Agriculture, Health and Natural Resources
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Storrs, CT 06269-4066
860-486-2917
cahnr.uconn.edu

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Horticultural Sciences Department
Gainesville, FL 32611-0690
352-392-1928
www.hos.ufl.edu

UNIVERSITY OF IDAHO PARMA RESEARCH AND EXTENSION CENTER

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208-722-6701, FAX 208-722-6708
www.uidaho.edu/cals/parma
parma@uidaho.edu

UNIVERSITY OF ILLINOIS

Department of Crop Science
Urbana, IL 61801,
217-333-3420
www.cropsci.illinois.edu

UNIVERSITY OF MASSACHUSETTS

Stockbridge School of Agriculture
Amherst, MA 01003
413-545-2222
<https://stockbridge.cns.umass.edu/>

UNIVERSITY OF MINNESOTA

Department of Horticultural Science
305 Alderman Hall,
Saint Paul, MN 55108
612-624-4742
www.horticulture.umn.edu

UNIVERSITY OF TENNESSEE

Institute of Agriculture
Knoxville, TN 37996-4500
865-974-7114
<https://utia.tennessee.edu/>
casnr@utk.edu

UNIVERSITY OF VERMONT

College of Agriculture and Life Sciences
Burlington, VT 05405-0106
802-656-0321
www.uvm.edu/cals

UNIVERSITY OF WISCONSIN

Department of Horticulture
Madison, WI 53706
608-262-1490
www.horticulture.wisc.edu

UNIVERSITY OF WYOMING

Department of Plant Sciences
College of Agriculture,
Laramie, WY 82071
307-766-3103, FAX 307-766-5549
www.uwyo.edu/plantsciences/

U.S. APPLE ASSOCIATION

7600 Leesburg Pike, Suite 400,
Falls Church, VA 22043
703-442-8850
<https://usapple.org>
info@usapple.org

USDA-ARS APPALACHIAN FRUIT RESEARCH STATION

2217 Wiltshire Rd.,
Kearneysville, WV 25430
304-725-3451, FAX 304-728-2340
<https://www.ars.usda.gov/northeast-area/kearneysville-wv/appalachian-fruit-research-laboratory/innovative-fruit-production-improvement-and-protection/>

USDA-ARS TREE FRUIT RESEARCH LABORATORY

1104 North Western Ave.,
Wenatchee, WA 98801
509-664-2280, FAX 509-664-2287
<https://www.ars.usda.gov/pacific-west-area/wenatchee-wa/physiology-and-pathology-of-tree-fruits-research/>

USDA-ARS YAKIMA RESEARCH LABORATORY

USDA Agricultural Research Service
5230 Konnowac Pass Rd.,
Wapato, WA 98951
509-454-4463
<https://www.ars.usda.gov/pacific-west-area/wapato-wa/temperate-tree-fruit-and-vegetable-research/>

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School of Plant and Environmental Sciences
Blacksburg, VA 24061
540-231-9775
<https://spes.vt.edu/>

VIRGINIA STATE HORTICULTURAL SOCIETY

P.O. Box 2445,
Winchester, VA 22604
540-667-9101
<https://www.virginiaapples.net/vshs>

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2702 W Sunset Blvd., Ste. B,
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509-926-9113
www.agforestry.org

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Wenatchee, WA 98801
509-663-9600, Ext. 234,
FAX 509-662-5824
www.bestapples.com

WASHINGTON APPLE EDUCATION FOUNDATION

2900 Euclid Ave.,
Wenatchee, WA 98801
509-663-7713
www.waef.org
waef@waef.org
waef@3f4d63b699.nxcli.io

WASHINGTON WINEGROWERS ASSOCIATION

P.O. Box 716, Cashmere, WA 98815
509-782-8234
www.wawinegrowers.org

WASHINGTON CHERRY MARKETING COMMITTEE, C/O WASHINGTON STATE FRUIT COMMISSION

(Administers Federal Marketing Order #923)
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www.wastatefruit.com
stonefruit@wastatefruit.com

WASHINGTON STATE GRAPE SOCIETY

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snolan@agmgt.com
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WASHINGTON STATE TREE FRUIT ASSOCIATION

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509-452-8555, FAX 509-452-8754
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Wenatchee, WA 98801
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WSU TREE FRUIT RESEARCH & EXTENSION CENTER

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www.tfrec.wsu.edu
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509-786-2226
<https://iarec.wsu.edu/>

WASHINGTON TREE FRUIT RESEARCH COMMISSION

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Wenatchee, WA 98801
509-665-8271, FAX 509-663-5827
www.treefruitresearch.org

WASHINGTON STATE WINE COMMISSION

1201 Western Ave., Suite 450,
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206-667-9463
www.washingtonwine.org
info@washingtonwine.org

WASHINGTON WINE INSTITUTE

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253-228-1590
www.wwi.wine
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WASHINGTON WINE INDUSTRY FOUNDATION

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WENATCHEE VALLEY COLLEGE

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WINE INSTITUTE

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WISCONSIN APPLE GROWERS ASSOCIATION

28520 7th Street,
Burlington WI 53105
262-206-8442
www.waga.org
office@waga.org

YAKIMA POMOLOGICAL CLUB

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